

MATERIAL DISCLOSURE

Company Name	: FORD OTOMOTİV SANAYİ A.Ş.
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Investor Relations Department	: 90 216 564 7499 – 0216 564 7495
Date	: 31 May 2013
Subject	: Collective Bargaining Agreement

To İstanbul Stock Exchange Chairmanship

Turkish Employers' Association of Metal Industries, (MESS) has informed our Company that the collective bargaining agreement, covering September 1, 2012 – August 31, 2014, was signed between (MESS), employers' union in the metal industry of which Ford Otosan is a member, and Turkish Metal Union.

Briefly in agreement;

- Hourly wages under TL4.64 will be raised to TL4.64. Hourly wages under TL6.31 will be raised up to the maximum amount of TL6.31, receiving TL0.20 fixed wage increment,
- For the first six months, 7% wage increment will be applied to all hourly wages,
- For the second six months, 7% wage increment will be applied to all hourly wages,
- The third and fourth six month periods will receive an increase equal to the previous six months' Consumer Price Index (General Index), as announced by TÜİK (Turkish Statistical Institute),
- Social benefits will be improved by 15% for the first year and by TÜİK's Consumer Price Index (General Index) + 2 points for the second year.

We affirm that the disclosure above is in accordance with the provisions of the Capital Market Board communiqué Serial: VIII No:54, it reflects all the information we collect about the subject, and this information is consistent with our records and documents. We spend utmost efforts in order to obtain complete and correct information about the subject and claim full responsibility for these disclosures.

FORD OTOMOTİV SANAYİ A.Ş.

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