

**Ford Otomotiv Sanayi A.Ş.**

Denizevler mah.Ali Uçar cad.  
No:53 Gölcük / KOCAELİ

## MATERIAL DISCLOSURE

Company Name : FORD OTOMOTİV SANAYİ A.Ş.  
Phone / Fax : 90 262 315 5000  
Investor Relations Department : 90 216 564 7499 – 0216 564 7495  
Date : 09 January 2013  
Subject : Collective Bargaining Agreement Negotiations

### To İstanbul Stock Exchange Chairmanship

The new Trade Union and Collective Bargaining Agreement Law No:6356 entered into force on November 7, 2012. Following the notification of the authorization determinations to Turkish Employers' Association of Metal Industries, (MESS) the negotiations on the collective bargaining agreement, covering September 1, 2012 – August 31, 2014, started on January 9, 2013, between (MESS), employers' union in the metal industry of which Ford Otosan is a member, and Turkish Metal Union.

We affirm that the disclosure above is in accordance with the provisions of the Capital Market Board communiqué Serial: VIII No:54, it reflects all the information we collect about the subject, and this information is consistent with our records and documents. We spend utmost efforts in order to obtain complete and correct information about the subject and claim full responsibility for these disclosures.

### FORD OTOMOTİV SANAYİ A.Ş.

**Devrim KILIÇOĞLU**  
Director, Finance & Accounting  
Phone: 90 262 315 6905

**Oğuz TOPRAKOĞLU**  
Assistant General Manager -CFO  
Phone: 90 262 315 6900