

**November 2023**

**PC – LCV – MCV sales shared with ADA**

		<b>Retail Sales</b>	
		<b>November 2023</b>	<b>November YTD 2023</b>
<b>Ford</b>	<b>PC</b>	3,460	26,621
	<b>LCV</b>	120	35,577
	<b>MCV</b>	3,853	28,130
<b>Total</b>		<b>7,433</b>	<b>90,381</b>

Retail Sales: Number of vehicles invoiced by the dealers to the end customers

YTD: Year-to-date

PC: Passenger Vehicle , LCV: Light Commercial Vehicle , MCV: Medium Commercial Vehicle

ADA: Automotive Distributors' Association