

**Ford Otomotiv Sanayi A.Ş.**

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[www.fordotosan.com.tr](http://www.fordotosan.com.tr)**MATERIAL DISCLOSURE**

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Date : 12 February 2015  
Subject : Cargo Modular Cab Program Agreement and Engineering Services Agreement

**To Borsa İstanbul Chairmanship**

Ford Otosan, Ford Motor Company, Ford Global Technologies, LLC, JMC Heavy Duty Vehicle Corporation Ltd and Jiangling Motors Corporation Ltd. (together as "JMC") have decided to cooperate on Global Cargo Modular Cab ("GCMC") Program which aims to develop the cabin of the Cargo Truck and have signed a Memorandum of Understanding for Global Cargo Modular Cab Program ("Memorandum").

In line with this Memorandum, Ford Otosan, Ford Motor Company and JMC have signed a Global Cargo Modular Cab Program Engineering Services Agreement ("ESA") regarding the engineering services to be provided by Ford Otosan.

As per the above mentioned ESA, JMC is projected to pay 41.2 Million US Dollars to Ford Otosan in 2015. Agreements are to be in effect until 01.12.2015. In the meanwhile, the Parties shall be working on the Definitive Agreements. A separate disclosure will be made when the Definitive Agreements are finalized.

**This statement has been translated into English for informational purposes. In case of a discrepancy between the Turkish and the English versions of this disclosure statement, the Turkish version shall prevail.**

We affirm that the disclosure above is in accordance with the provisions of the Capital Market Board's current Special Case communiqué, it reflects all the information we collect about the subject, and this information is consistent with our records and documents. We spend utmost efforts in order to obtain complete and correct information about the subject and claim full responsibility for these disclosures.

**FORD OTOMOTİV SANAYİ A.Ş.**

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